









On our doorstep...

WEST CORNWALL

Caroline Davey recommends her favourite local haum VISIT... 'Nanjizal... a magical unspoilt beach with who sand and fabulous seaweeds on a low spring tide SHOP AT... 'Trelawney's fish shop, Newlyn (01736 361793, cornishfishonline.com) for the freshest fish and Newlyn Cheese & Charcuterie (01736 368714, newlyncheese.co.uk) for the best range of regional cheeses and artisan breads'

GO FOR A MEAL AT... 'The Gurnard's Head (01736 796928, gurnardshead.co.uk) near Zennor, St Ives, which serves inspired food'

Caroline walks a the clifftop with 6-year-old son and

back to the Fat Hen kitchen. The afternoon is spent demonstrating dishes then sitting down to eat a delicious three-course meal.

Caroline fits the business around family life. 'I have always tried to be there to pick up the children from school at 3pm, which has meant working until 1am some nights. An average day for me includes a bit of admin, advertising, marketing, plus of course foraging and preparing food. I also get involved with restaurants, cookery books, schools, food fairs, gourmet weekends, guided walks and cooking demonstrations. It's all a big juggling act.'

Financially, everything was set up on a shoestring, with profits going straight back into the business to buy equipment. The main challenge was reaching as many people as possible, and Caroline found the best way was word of mouth or having someone write about her in a blog or magazine. Caroline has big plans to expand

the business, too, including building a new cookery school kitcher part funded by a grant from the Rural Development Programme England. 'I'm so excited about the new courses we will be offernext year. Everything from game to cooking Italian with wild heand vegetables and specialist fish and shellfish cookery, plus who food taster days and gourmet weekends. I'm also currently to another exciting chef, Tim Maddams, formerly of River Cottage.

'It's been such a different experience working for myself. I had a deep feeling of contentment knowing that I get up every day do something I love and believe in. I'm brimming with new idea and plans for Fat Hen – the biggest challenge is finding the to do everything while bringing up my three children!'

To find out more about Fat Hen courses, call 01736 810156 or visit fathen.org.





HOW TO...

Set up your own cookery school

IF YOU ARE PASSIONATE ABOUT COOKING, THINK ABOUT RUNNING YOUR OWN CLASSES - IT'S EASY TO GET STARTED AND REWARDING TO DO

When 2011 Great British Bake Off winner Jo Wheatley set up the Essex Cookery School (essexcookeryschool.co.uk) in her kitchen, she was reflecting a growing trend. It set up my home cookery school the week after the final aired. It has been a really wonderful experience for me. I think the most important thing about setting up a cookery school is to make sure it's fun and relaxed. My local authority were really helpful in getting me started.'

Tutors of professional courses run by cookery schools are noticing a rush to learn kitchen skills. 'Our professional diploma course is getting booked up faster than ever,' says Camilla Schneideman of Leiths School of Food and Wine. 'Career changers are on the up, some of whom have been made redundant and are choosing to pursue their passion for food as a career.' So if this is your dream too, where do you start? First look at what's on offer in your area. Think about taking classes yourself, to see how they shape up and to add to your skill set. Make notes about what you think is good and what could be better.

Decide on a theme. Work out what your cookery school is going to offer, how many people per class and whether you will need any helpers. 'I would go for a specialist kind of cookery school so you get known for a particular kind of course,' says Caroline. Specialising in vegetarian recipes or cupcake baking, for example, will help you gain a reputation in your chosen field and will make it easier to advertise and reach prospective students. Jot down recipe ideas as they come to you and set aside time for recipe development.

Start small. To get things off the ground, advertise a couple of free classes to give you some experience and get some feedback, or invite a group of friends to take part in your class and ask for their comments. You can also organise classes at a distance through social media, where you teach virtual students. Promote your business with flyers, via social networking such as Facebook and blogs, give demonstrations at food fairs and festivals and events at local cafés or restaurants.

Find the right venue. In the beginning,

hiring a professional kitchen by the hour is a good idea, as there is little financial outlay in comparison to setting up your own school. Think about your village or community hall, local schools or colleges,

or even shops or cafés. Check out several venues before deciding. This will allow you to see the cooking facilities, equipment, the layout and space available. Ideally it will have a number of cookers, fridges and sinks, plus a generous workspace area, so participants can cook either individually or in groups. For food hygiene advice, visit nhs.uk, but remember a professional kitchen should already have guidelines in place. You may need to bring your own additional equipment and you will also need to think about how to transport the equipment safely and hygienically, and where to store it when you're not using it. If you decide to set up on your own, first

you need planning permission, normally for change of use of a building. Your local planning department will be able to offer guidance as to what will be required and it is now possible to put in a pre-application with the planning department to sound them out before you commit to spending any money. Then register with the environmental health department at your local council and follow their advice on requirements for health and hygiene legislation. 'It is important to complete a food safety course, which are often run by a local college. These courses normally cover you for three years,' says Caroline. It is important not only for safety but also hygiene that you consider when you are going to purchase your ingredients and how they are to be stored. Public liability, product liability and employer's liability insurance is also essential before you employ staff or run courses for the public. The mechanics. If you need help with the

business aspect of things, consider taking a course on starting your own company and go to your bank for advice on how to plan your finances. If you are a sole trader you need to register with HMRC (hmrc.gov.uk) as self-employed and file your self-assessment accounts each year. 'It's advisable to get an accountant to help you with this,' says Caroline. To set up a limited company, you have to register with Companies House (companieshouse.gov. uk) and file your company accounts each

For more information about professional cookery courses, call Leiths, 020 8749 6400, leiths.com.

self-assessment with HMRC.

year with them in addition to filing your



ABOVE Caroline with fresh ingredients at the cookery school. RIGHT Laver, sea lettuce, gutweed and dulse are cooked in a billycan. BELOW Fat Hen cookery courses are held in a converted granite barn.



